Industry Working Group on the ATT

- Established 2010, based in Washington DC
- Comprised of:
  - largest U.S. arms manufacturers/exporters
  - industry associations
  - U.S. subsidiaries of foreign companies
- Discusses developments and role of industry in ATT processes
- Presents the only opportunity for members of industry, the U.S. government, and ATT experts to meet
ATT Benefits for Industry

- Industry played a key role in treaty negotiations
- By seeing the ATT implemented effectively, industry gains:
  - Convergence amongst defense trade control systems around the world, and therefore harmonization of regulation
  - Clarification of industry of obligations and responsibilities
  - Leveling of the playing field
  - Reduction in reputational risk
Harmonize Regulatory Approaches

• ATT can promote convergence amongst defense trade control systems around the world

• Two key benefits:
  • Ease compliance
  • Reduce costs of doing business
Clarify Obligations and Responsibilities

- Clarifying industry’s obligations and responsibility allows industry and governments to extend the global supply chain.
Level the Playing Field

- International sales generally conducted via cooperative arrangements supported by government
- Irresponsible actors work against industry interests
  - Disrupt long-term relationships
  - Promote instability
- Common standards help level the playing field by providing an opportunity for all industry stakeholders to operate under a broadly similar framework
Reduce Reputational Risk

• Investors and other key actors increasingly interested in corporate responsibility and mitigating risk
• ATT based on moral arguments regarding human security, social and economic development, and international peace and security
• Framework benefits industry in several ways:
  • Prevents inappropriate transfers
  • Enhances corporate social responsibility
  • Provides assurances to investors that companies are following good business practices
Transparency: ATT Reporting

- The ATT doesn’t create additional reporting obligations for industry
- Industry can serve as a source of information to facilitate States’ national reporting obligations
  - Provide information, upon request, to supplement nationally collected information
  - Offer advice and counsel on good practices for record keeping – e.g., how information can be stored, collated, and accessed
Transparency: ATT Reporting

• To support national reporting efforts, industry needs clarification from States on the following points:
  • Requirements for reporting
  • Liabilities companies must accept if States’ record keeping falls short of the ATT’s requirements
Looking Ahead

• Industry involvement in the ATT remains essential

• Important that the ATT:
  • Avoids unintended consequences for the legitimate arms trade
  • Provides equal treatment
  • Identifies clearly understood rules
Thank You

For additional questions:

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